



**UC San Diego Foundation  
Trustee**



**Robert B. Horsman**

Robert Horsman has been an instrumental force at San Diego National Bank (SDNB) since its inception in 1981. He began his career with SDNB in the bank's lending division as senior vice president and played a significant role in selling stock in the bank's initial \$9,000,000 capitalization. In 1996, Horsman was named president and in January 2000 the bank added CEO to his title.

Horsman's leadership during the latter part of the decade has helped the bank increase its asset base to more than \$2.0 billion. He has also played a significant role in the bank's expansion throughout the county, adding new branches in Carlsbad, Encinitas, the Golden Triangle, Rancho Bernardo, and San Marcos. In January 2004 the bank opened its 17<sup>th</sup> branch, which is located in Pacific Beach. Horsman also led the effort to establish the bank's SBA lending program. Today, the bank's positioning in the SBA market stands among the top 10 SBA lenders in the county, with a "Preferred Lender" status.

Horsman currently sits on the board of directors of the bank holding company, which he was elected to in 1991. He also serves as Chairman of the board's Loan Committee, and Executive Committee, and the bank's Senior Management Committee.

Prior to his tenure at SDNB, Horsman worked for California First Bank (now Union Bank) from 1972 to 1981. While at California First Bank, Horsman started and managed the de Nova office in Pacific Beach and managed the College Center, Rancho Santa Fe and National City offices. He also worked as a loan review officer and a corporate lender in the main office.

Horsman is actively involved in the San Diego community serving as:

- Director-San Diego Regional Chamber of Commerce
- Director & Chairman of Finance Committee- Foundation Board of UCSD External Relations Director & Member of Executive Committee- San Diego Opera
- Director- Scripps Mercy Hospital Foundation
- Director- Metro YMCA- Capital Campaign Committee
- Director- Lincoln Club



## **UC San Diego Foundation Trustee**

Appointed by Port of San Diego- Member of Yacht Club Leasing Policy Ad Hoc Subcommittee

Chair of the 2002 and 2003 San Diego Opera Galas

Committee Member 2004- United Way/ CHAD Capital Campaign

Co-chaired the 2003 UCSD/ Saks “Key to the Cure” Fundraiser

Co-chaired Star/Pals 2003 \$1.3 million building campaign

Horsman’s professional awards and affiliations include:

“Nice Guy” of 2002 by Nice Guys of San Diego

Outstanding Development Volunteer 2003- Association of Fund Raising Professionals

Director of the Year- Corporate Citizen ship 2003 by IFCD

Former Board Member- California Economic Development Loan Initiative (CEDLI)

Member- International Forum of Corporate Directors

Member –Rotary Club #33- Membership Committee

Member San Diego Yacht Club- Finance Committee

Member- San Diego International Sports Council

Member-Pacific Life Holiday Bowl Committee

Robert Morris Assoc. (RMA)- Past President

Member- Milmac

Member- Fairbanks Ranch Country Club

Member- Century Club

Member- Rest & Aspiration Club

Member- San Diego Zoo Committee

Board Member- California Bankers Assoc. 2004

Horsman received a Bachelor of Science Degree in Finance/Banking in 1970 from Texas Tech University. He continues to be actively involved with both the Texas Tech alumni association as well as the Phi Delta Theta fraternity. He was born in Indianapolis, Indiana and raised in Lubbock, Texas.

Robert Horsman is also Vice Chair of the UC San Diego Foundation Board.